



Problem Solvers – New profession 4.0

By Alessandra Sgubini

The collaborative approach in resolving conflicts is more successful than the adversarial approach. This statement is proven real from an international private ADR provider based in the USA¹ and Italy².

After almost two decades, the international private ADR providers are releasing data and results collected over fifteen years in resolving conflicts with ADR methods and practicing law in the two countries with two very different legal systems and social cultures, and with the uniqueness to be under the same leadership.

The revolutionary results and the data shared in this article are unique in several important ways. The two providers are “private,” not public; they practice law and use mediation to resolve conflicts in the two countries; all the providers professionals are trained in law and business in the different legal systems – the Italian civil law system, and the American common law system; the two providers are under the same leadership; the Professionals h ...